

**49th Annual
Minnesota Business Aviation Association
Aviation Golf Classic**



**Proceeds to Fund
Gordon Hoff Achievement Award**

Monday ~ August 19th, 2019

Dellwood Country Club

29 East Highway 96

Dellwood, MN 55110

651.426.3218

www.dellwoodcountryclub.com

REGISTRATION BEGINS APRIL 2, 2019

MBAA Golf Classic
Monday, August 19, 2019
Dellwood Country Club, Dellwood MN



The 48th Annual MBAA Golf Classic will take place Monday, August 19th, 2019 at the beautiful Dellwood Country Club in Dellwood, Minnesota. Monday will begin with a 09:00 sign up and complementary use of locker room and practice facility. The tournament will begin with an 11:00 shotgun start. Golf will conclude around 4:00 followed immediately by a reception. At 5:00 the MBAA will host a dinner and awards ceremony, announce winners of the tournament, provide special recognition and present the Scholarship Awards. Non-Golfers are welcome to attend the reception and dinner at a cost of \$40 per person.

The MBAA member and sponsor rate for the 48th Annual Golf Classic is \$160 per golfer. Non-MBAA members are welcome to participate at a rate of \$220 per golfer. All golfers will receive the following:

- *Golf Classic Participant Gift Embroidered with MBAA and Sponsors' Logo*
 - *Player Gift Package in Each Cart*
 - *Greens Fee including Golf Carts*
 - *Practice Facility & Practice Balls*
- *Full-Service, men's and women's Locker Room*
- *Tournament Management & Scoring*
 - *Lunch & Drinks on the Course*
 - *Dinner & Awards Ceremony*

We have kept the entry fee more enticing to attract individuals from all walks of the aviation industry. We believe this tremendous value will continue to make the event successful and a must-attend in the years to come. That being said, it is important to secure several major contributors in order to guarantee a positive financial growth for the MBAA Gordon Hoff Achievement Award. We feel the sponsors of this event will receive substantial recognition from the public, particularly from the demographic market segment that will be participating. More importantly, the proceeds of this event will be distributed to worthy student applicants who are seeking an education highly focused on a career in Business Aviation.

Dellwood Country Club

Dellwood Country Club.... casual elegance tailored to good times with friends and family. A friendly and casual atmosphere in elegant surroundings where members and their guests hang out and have fun enjoying the culture, amenities and activities that define Dellwood Country Club.

Dellwood CC is privately owned with a vast array of amenities and member services. Our golf course is nationally ranked. We are classy and progressive – built to be fun for all who experience our Club.

The centerpiece of Dellwood Country Club is our 18-hole championship golf course, which is a perfect balance of challenging beauty and relaxing fun. Our signature 9th hole is considered one of the finest holes in the state, and Golf Digest has ranked our course among the top 10 in the nation. Readers of White Bear Lake Magazine awarded Dellwood CC with “Best Golf Course” in the area.

Golf Sponsorship Packages - When possible, sponsor companies will receive complimentary promotion and recognition in tournament flyers, email distribution, and website advertising. Recognition will also be received at the event.

Sponsorship Questions: Please contact Christine Wetherell, MBAA Vice President/Golf Chair at 952-737-7918 or email golf@mbaa-mn.org to confirm availability of golf sponsorship opportunities.

Title Sponsor \$5,500 – Dassault

The Title Sponsor will have the lead recognition for the event along with the MBAA. They will receive special recognition at the tournament on banners as well as the opportunity to speak to the participants at the dinner following golf. The Title Sponsor will have the main logo embroidered on the Golf Classic Participant Gift distributed to all golfers. In addition, their logo will be on all 18 pins of the course as well as the score cards. The Title Sponsor package also includes two (2) free golfers for the event.

Depot Grill Station \$4500 – Gulfstream

This very popular sponsorship is in a high traffic area and serves as a social gathering spot all day long. All golfers will pass this point at multiple times during the event as they pick up lunch and beverages. The sponsor of the Depot Grill Station will have their company name or logo on a banner near the station at the center of the course. These sponsor will have the opportunity to hand out materials and interact with event participants at this uniquely positioned stop-over point for all tournament players. Additionally, the DCC host responsible for the Depot Stations can wear a logo collared shirt provided by the sponsor. The Midway Station Sponsor includes two (2) free golfers for the event.

Dinner Sponsor \$2,500 – Bombardier

Immediately following the golf tournament, we will hold a dinner and awards banquet in the dining hall. All golfers and guests are invited to this event to mingle and get to know other members and attendees. There will be a three-course plated dinner available with a bar. The sponsor will receive special recognition for promoting this portion of the event. The dinner sponsor will also receive two (2) free golfers for the event.

Golf Ball Logo Sponsor \$2,200 – AVAILABLE

The Golf Ball Logo sponsor will have a sleeve of golf balls with each ball donning their company logo placed in every cart for all golfers. The Golf Ball sponsorship package includes one (1) free golfer for the event.

Breakfast Sponsor \$1,800 – West Star

The Breakfast Sponsor will have their company name or logo on a banner placed near the breakfast display and positioned to greet and talk to participants during the sign-in and breakfast portion of the event. The Breakfast Sponsor package includes one (1) free golfer for the event.

Morning Bloody Mary Bar Sponsor \$1,000 – Elliott Aviation

The Bloody Mary Bar will be served along side brunch in the clubhouse. New last year, this highly popular sponsorship item offers high visibility. Company logo will be placed on a banner at the bar to recognize sponsor's involvement. The Bloody Mary Bar Sponsor package also includes one (1) free golfer for the event.

Clubhouse Beverage Sponsors (2) @ \$1,800 each – AVAILABLE

The sponsor the Clubhouse Beverages will have their company name and/or logo placed in the bar area for the entirety of the tournament. In addition, a table and chair set will be provided for Sponsor representative. Sponsors are welcome to place information or a company representative at the selected location to interact with participants obtaining refreshments. Additionally, the DCC host responsible for the Clubhouse may wear a logo collared shirt provided by the sponsor. The Clubhouse Beverage Sponsor includes one (1) free golfer for the event and a golf cart.

Cigar Bar at The Depot Grill Station @ \$1,500 – Fanfinski, Mark & Johnson

The Cigar Bar at the Depot Station was very popular last year. This sponsorship gives you the opportunity to hand out cigars to golfers and socialize as they pick one out. This is located at the highly visible Depot Grill Station where each golfer will pass a number of times while on the course. The sponsor will have their company logo on a banner to recognize their involvement. The sponsorship also comes with (1) free golfer for the event and a golf cart.

Trophy Award Sponsor \$1,100 – AVAILABLE

The Trophy Award Sponsor will receive recognition by placement of their company name or logo on each of the twelve trophies given to the appropriate winners. The Trophy Award Sponsor package includes one (1) free golfer for the event.

Competition Hole Sponsors – 5 @ \$900 each

Hole 1 – Longest Drive Men – Jet Craft

Hole 4 – Quickest to Complete – Airbus Helicopters (*Sponsor responsible for timing contest*)

Hole 12 – “Hole in One” – Polaris

Hole 17 – Longest Drive Women – ITPS

Hole 18 – Longest Putt – KCAC

There are 5 competition holes available for sponsorship where the sponsor will provide a prize to the winner. **The prize provided by the Hole Sponsor to be presented to the winner at the banquet.** The Competition Hole Sponsors will have their company name or logo placed at the tee box. Sponsors are welcome to place information or station persons at their sponsored hole to interact with the participants. The sponsor will receive recognition at the event, as well as in our

email distribution and website advertising. Each Competition Hole Sponsor will also receive one (1) free golfer for the event, a golf cart at the hole, and a table with 2 chairs.

**Dellwood CC requires that alcohol be purchased through the course – contact Alicia Donicht at 651-426-0484.

Hole Sponsors @ \$900 each

Hole 2 – MSP Aero
Hole 3 – Exclusive Aviation
Hole 5 – Garmin
Hole 6 – Universal Weather & Aviation
Hole 7 – Jet Support Services, Inc. (JSSI)
Hole 8 – Collins Aerospace
Hole 9 – Duncan Aviation, Inc.
Hole 10 – Best Jets
Hole 11 – WFS – World Fuel Services
Hole 13 – Textron Aviation
Hole 14 – Gogo Business Aviation
Hole 15 – Dallas Aeromotive
Hole 16 – Wings Financial

Sponsors are welcome to place information or station persons at their sponsored hole to interact with the participants. The sponsor will receive recognition at the event, as well as in our email distribution and website advertising. Each Hole Sponsor will also receive one (1) free golfer for the event, a golf cart at the hole, and a table with 2 chairs.

**Dellwood CC requires that alcohol be purchased through the course – contact Alicia Donicht at 651-426-0484.

Driving Range Sponsor @ \$900 – Phillips 66

The Driving Range Sponsor will have the entire driving range prior to the tournament where they can mingle with participants. Their Company logo will be placed on a banner at the range to recognize their involvement. This sponsorship comes with (1) free golfer for the event.

Chipping/Putting Green Sponsor @ \$900 – AVAILABLE

The Chipping/Putting Green Sponsor will have the access to the chipping/putting green space prior to the tournament where they can mingle with participants. Company logo will be placed on a banner at the range to recognize their involvement. This sponsorship comes with (1) free golfer for the event.

Water Sponsor 2 @ \$800 each – NBAA & Global Jet Capitol

The sponsors of the water stations will have their company name or logo placed on the station for the entirety of the tournament. There will be two stations, one at the Depot Station and one outside of the Clubhouse.

Appetizer Sponsors 2 @ \$600.00 each – Streamline, 1 AVAILABLE

As the golfers finish play a reception, complete with cocktails and hors d'oeuvres, will be held at the club house on the outdoor patio overlooking the 18th hole. The Reception Sponsor will receive special recognition for promoting this portion of the event. Additionally, signage will be placed in the social and reception area.

Reception/Drink Tickets 4 @ \$550 each – Signature

As the golfers finish play, a reception, complete with cocktails and hors d’ oeuvres, will be held on the outdoor patio with view of the 18th hole. The reception sponsor will receive special recognition for promoting this portion of the event. Additionally, signage will be placed in the social and reception area. The logo of sponsors will be printed on all drink tickets handed out to every participant.

“Be The Ball” Sponsor 1 @ 800.00 – AVAILABLE

“Be The Ball” contest pink ball sponsor. Participants purchase a “pink” ball which they must utilize during the event. Those participants that return the ball at the end of the event will have their name entered for a prize drawing made available by the event sponsor. This sponsor will receive special recognition for promoting the event. Additionally, signage will be placed in the registration area.

Training Event Sponsors – AVAILABLE

Training Scholarships awarded from Aviation Training Facilities.

Scholarship Sponsor – AVAILABLE

Minnesota Business Aviation Association needs your support to insure highly educated and trained aviation professionals are available to meet our future aviation employment requirements. The cost of becoming an aviation professional is increasing. Consequently, fewer women and men are choosing an aviation career due to the high cost of an aviation education.

The Minnesota Business Aviation Association Gordon Hoff Achievement Award offers scholarships to students currently enrolled in a two- or four-year curriculum at a Minnesota University, College, or Technical School, with plans leading to a career in business aviation. In the past seven years, the MBAA has awarded financial and flight training scholarships to 31 Minnesota educated Aviation Professionals.

All sponsors of the Minnesota Business Aviation Association Scholarship Program are recognized at the MBAA’s Annual Aviation Golf Classic Banquet.

Scholarship Levels

Platinum Scholarship \$1,000.00

Gold Scholarship \$500.00

Silver Scholarship \$250.00

Bronze Scholarship \$100.00

Raffle Gift Sponsors – Minimum Retail Value of \$100 Please – AVAILABLE

The Raffle Gift Sponsors are asked to donate gift items with retail value of \$100 or more or a financial contribution toward the purchase of additional gifts for the raffle. The raffle is a highlight of the Awards Dinner following the Golf Event. Each Gift Sponsor will receive recognition as the prizes are presented and on website advertising. Contact the committee at golf@mbaa-mn.org.

All items may be shipped to: CCI Pilot Services II
Attn: Jenno Johnson
508 Tower Road
St Paul, MN 55107

Sponsorship Questions: Please contact Christine Wetherell, MBAA Vice President/Golf Chair at 952-737-7918 or email golf@mbaa-mn.org to confirm availability of golf sponsorship opportunities.

Tournament Format & Regulations

The tournament will be set as a four-person, best ball scramble. Since there is no conceivable way to monitor all groups, we ask that scoring be reflective of your “true” score. We are playing for charity... The following basic rules will apply to the 18 holes of play:

- Men must hit from the standard, or 3rd farthest tee box on all holes, regardless of handicap.
- Women may choose to hit from the ladies tees, or from the standard tee box.
- Each person must use **at least 3 drives** from the tee box, no exceptions.
- Normal rules of golf, and those particular to this course will apply. Please obey all hazard and out-of-bounds markings.
- Players will choose the best, or most suitable, ball to strike from the tee, keeping in mind each player’s drive must be used at least 3 times. Each successive player may then “drop” their ball within two club lengths of the best shot for their next shot, dropping no closer to the pin from the original ball placement. A Ball in the rough must stay in the rough after drop. This will continue to the green where each person will putt, if necessary, from the best ball location on the green.
- The score for each hole will reflect the number of shots to make it into the hole after using the best-shot choice.
- There will be a longest drive, longest putt, and closet to the pin contest for prizes to be given away at the banquet. Players that make the best or longest shot on these holes will mark their name on the card provided at the hole, or on the fairway. The longest drive will be separate for men and women.
- One hole will be designated as “Fastest to Finish” **Participation is optional!** (*Quickest in hole wins, regardless of strokes*) No rules apply, except for cart rules! A prize will be awarded at banquet to fastest team.
- We ask that all golfers respect the golf course attendants and workers. We also ask that all golfers respect the homeowners around DCC, as this event is representative of everyone involved.

Dress Code

All guests, volunteers, and vendors associated with the event are expected to adhere to the Club’s dress code policies. Specifically, acceptable golf attire which includes a collared shirt, slacks or Bermuda length shorts. Denim of any kind, T-shirts, tank tops, cutoffs, tennis, running or other athletic attire are inappropriate forms of dress for both the clubhouse and the golf course. The use of non-metal spikes is always required on the golf course. Metal spike alternatives are available for purchase in the golf shop.

Minnesota Business Aviation Association Sponsor Registration & Information Form

Registration and Payment may be made online and paid via check or credit card.
Sponsorship opportunities will be available on a first come first serve basis.

[Click here to Register/Payment online](#)

This link will bring you to the MBAA website. Please click on the **EVENTS** link for Golfer registration and Payment Options. Click on the **GOLF SPONSORSHIPS** for open sponsorship opportunities. Payment may be made with a credit card on the MBAA website.

If not registering online, to ensure a smooth and accurate registration process this form must be scanned and emailed to golf@mbaa-mn.org

DESIRED SPONSORSHIP (please indicate): _____

Company: _____
Primary Contact: _____
Address: _____
City: _____ State: _____
Zip: _____
Phone: _____
Fax: _____
Email: _____

SPONSORSHIP PAYMENT INFORMATION:

Amount of Sponsorship: _____
\$_____ CHECK (Check # _____)
Make check payable to "MBAA"
\$_____ CREDIT CARD (*Amex, Visa, or MC*)
Card # _____
Expiration Date: _____ 3 Digit Code _____
Name as Appears on Card: _____
Billing Address: _____

City: _____ State: _____ Zip: _____

Authorization and release of liability for use of company logo and name is required in order for the MBAA to properly recognize your contributions to this event. By signing this form below, you authorize Minnesota Business Aviation Association to reproduce and display your company's name and/or logo for the promotion of this event in brochures, banners, and the organization's web site. All efforts will be made to coordinate with the appropriate company representative to ensure proper display and use of the sponsor's company name and logo.

Signature/ Title/ Date: _____

Golfer Registration Form

Golfer registration is on a first come/first served basis. Registration and Payment may be made online. Payment can be made with a credit card on our MBAA web site.

[Click here to Register/Payment online](#)

NOTE: If not registering online, to ensure a smooth and accurate registration process this form must be emailed to Christine@planesolutionsllc.com

PAYMENT INFORMATION:

Total Amount Due = Number of Golfers x \$160.00 (\$220 for non-MBAA Members)

\$_____ CHECK (Check # _____)

Make check payable to "MBAA"

\$_____ CREDIT CARD (*Amex, Visa or MC*)

Check this box if the above payment information is paying for **ALL FOUR golfers.**

#1 – Golf Entrant: _____

Company: _____

Billing Address: _____

City: _____ State: ___ Zip: _____

Phone: _____ Fax: _____

Email: _____

~~Shirt Size: (X) S (X) M (X) L (X) XL (X) XXL (X)~~ *Not required for 2019*

Payment type:

Check (Check # _____)

Credit Card Type: _____

Card # _____

Exp. Date: _____ 3 Digit Code _____

#2 – Golf Entrant: _____

Company: _____

Billing Address: _____

City: _____ State: ___ Zip: _____

Phone: _____ Fax: _____

Email: _____

~~Shirt Size: (X) S (X) M (X) L (X) XL (X) XXL (X)~~ *Not required for 2019*

Payment type:

Check (Check # _____)

Credit Card Type: _____

Card # _____

Exp. Date: _____ 3 Digit Code _____

#3 – Golf Entrant: _____
Company: _____
Billing Address: _____
City: _____ State: ___ Zip: _____
Phone: _____ Fax: _____
Email: _____

~~Shirt Size: (X) S (X) M (X) L (X) XL (X) XXL (X) Not required for 2019~~

Payment type:
Check (Check # _____)
Credit Card Type: _____
Card # _____
Exp. Date: _____ 3 Digit Code _____

#4 – Golf Entrant: _____
Company: _____
Billing Address: _____
City: _____ State: ___ Zip: _____
Phone: _____ Fax: _____
Email: _____

~~Shirt Size: (X) S (X) M (X) L (X) XL (X) XXL (X) Not required for 2019~~

Payment type:
Check (Check # _____)
Credit Card Type: _____
Card # _____
Exp. Date: _____ 3 Digit Code _____

**** END OF FORM ****
